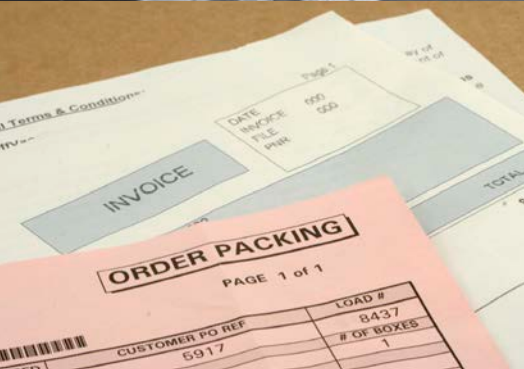




Saf-T-Gard Founders Leo & Lillian Rivkin



• More Than 80 Years of Keeping Your Employees Safe

- Privately-held, multi-generational family-owned and operated global supplier of industrial safety products
- Founded in 1936 as Latex Glove Company; now a major manufacturer, distributor, importer and exporter of personal protective equipment, environmental safety, facility safety, first aid, public safety and electrical safety
- More than 10,000 customers from all 50 states and 48 countries representing a broad range of industries from die casters to telecommunications companies, and food processors to the US Government, ranging in sizes from Fortune 20 companies to 2-person smaller businesses
- Multi-million dollar inventory comprised of thousands of products from the world's leading safety products manufacturers in addition to exclusive Saf-T-Gard® brands
- 80,000+ square-foot Northbrook, IL facility and strategically-located warehouses in Sparks, NV and Hong Kong ensure products are always available "just in time"
- Manufacturing operations in China along with production facilities in Germany, India, Malaysia, South Korea, Sri Lanka, Taiwan, Thailand and Vietnam eliminate sourcing constraints

• Key Account Programs Provide Superior Value

- Personal attention and care in every detail and practice - from product recommendations, facility safety analyses, inventory control procedures and managing consistency across organizations - Saf-T-Gard will identify, respond and exceed your expectations
- Guaranteed stock dedicated to your company through custom programs including unique stock coding to further ensure product availability
- PPE standardization programs consolidate SKUs, increase compliance and demonstrate significant bottom line savings. Multi-plant implementation capabilities accelerate time and cost savings
- Maximum discounts on quality products from the world's leading safety products manufacturers
- Dedicated sales staff and customer service team readily accessible to single and multi-location plants providing technical support, new product recommendations and process improvements
- Fax, phone, EDI, punch out and online ordering capabilities with enhanced reporting functionality including fill rates, weekly stock status reports, monthly savings reports and quarterly usage reports
- Simplified monthly reporting data with one PO number, contract number, location, shipment number, quantity ordered, price and unique stock code for all purchases at all locations, including custom reporting capabilities available to meet your reporting needs - whatever they may be
- 24-hour on-call response services available to handle emergency situations as they arise

• Alternative Sourcing Programs Deliver Efficiencies

- Various programs provide flexibility, reduce customer need to stock inventory, enhance productivity, minimize costs and accommodate customer short or long-term scheduling requirements
- Customer-specified products and quantities can be delivered as needed or according to your set schedule - whichever is more convenient
- PPE vending solutions are also available for easy, flexible inventory control at the work cell to help minimize risk, increase compliance and productivity, curtail waste, reduce costs and injuries and improve overall inventory management

- **Electrical Safety Compliance with the Voltgard® Test Lab**

- OSHA workplace rules mandate the use of rubber insulating equipment to protect workers from electric shock and arc flash hazards on the job, but not all companies are compliant
- Saf-T-Gard is uniquely qualified to work with your facility and keep your employees safe while meeting all applicable industry standards with our Voltgard Test Lab, the largest, independent NAIL4PET-accredited test lab for rubber insulating products in the United States providing full-service testing and recertification of rubber gloves, sleeves, blankets, line hoses, covers, dielectric footwear, jumper cables, grounding sets, plastic guards, hot sticks, matting, hoods and hand tools
- The Original Rubber Goods Change-Out Program® ensures tested materials are received within compliance guidelines giving workers the peace of mind to focus on the task at hand

- **More Than 250 Years of Combined Industry Experience**

- Professional staff features the founder of the National Industrial Glove Distributors Association (NIGDA), past president of the Safety Equipment Distributors Association (SEDA), a voting member of the American Society for Testing Materials (ASTM) Committee F18 on Electrical Protective Equipment for Workers, as well as Qualified Safety Sales Professionals (QSSP)
- Saf-T-Gard is an active member of several industry organizations, including the National Safety Council (NSC), International Safety Equipment Association (ISEA), the North American Meat Institute (NAMI) and the Safety Marketing Group (SMG) and brings a wealth of this insider knowledge to the customer forefront
- Expertise in developing safety programs, recommending alternative products and implementing comprehensive safety systems for an overall safe work environment, providing a significant reduction in injuries and ensuring quality and value-driven safety planning for all customers
- Trained safety professionals together with nationwide resources can assist in a variety of safety and on-site plant services, including prescription eyewear programs, PPE vending, glove washing/recycling, mobile health testing, respiratory fit testing, eyewash station audits, confined space safety training, site/plant safety inspections/audits, electrical arc flash clothing evaluation, fall protection training, emergency incident response training, occupational exposure assessments for noise, chemicals and particulates and more
- Product design and development experience and the resources to help make sure that your workers get what they need to stay safe and come home to their families



Electrical Glove Testing Machine



SAF-T-GARD®

International, Inc.

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